

# Job Description

## Primary Location

Morgantown, WV

## Organization

ProTex LLC

## Job Number: Local/Regional Sales Professional – Morgantown, WV

### Description

ProTex LLC is recognized as one of the fastest growing companies in the Mid-Atlantic and Mid-Western regions, specializing in Security & Surveillance Systems, Fire Alarm Services, Audio/Visual Entertainment Systems, 24 Hour Monitoring, and Sprinkler and Backflow Inspections. At ProTex LLC, our quest is to meet the needs of a constantly changing world and to challenge the status quo of tomorrow by recognizing the customer's needs and making those needs a reality.

We are currently looking for a Local/Regional Sales Professional to join our Morgantown, WV group

### Qualifications

- Our ideal candidate will have 3+ years of experience with a strong understanding of security system solutions, surveillance systems, fire alarm services, audio/visual entertainment systems, access control systems, and sprinkler and backflow systems. Being highly motivated with the inherent ability to envision a customer's needs, and expand upon those needs to completion is essential
- Service existing accounts, obtain orders, and establish new accounts by planning and organizing daily work schedules. Ability to call on existing or potential sales outlets and other trade factors also
- Having any of the following certifications or licenses in any of the following is not necessary but will be reflected in the starting base salary: NICET Certification in Fire Alarm Systems, Journeyman or WV Master in electrical systems, and WV Sprinkler Fitter License and/or NICET Water-Based Systems Layout Certification, Ohio Fire Protection Worker
- The ability to foresee changes in current marketplace trends by gathering information on current and upcoming pricing strategies, product usage and related customer satisfaction, and up and coming new products resulting in stronger customer sales and greater satisfaction in a highly competitive and constantly changing market
- Self-starter that can work with little to no supervision
- Follow verbal and written instructions
- Ability to work flexible hours or overtime if needed
- Ability to work well with others
- Resolves customer complaints by investigating problems, developing solutions, and making recommendations to management
- Maintains professional and technical knowledge by attending educational workshops, reviewing professional publications, establishing personal networks and participating in professional societies
- Ability to adhere to, implement, and follow safety guidelines and procedures at all times
- Must have excellent communication skills and use tact and diplomacy when dealing with customers and team members
- Must possess strong organization skills, positive attitude, and the ability to learn quickly
- High School Diploma or equivalent required. Additional education or training is highly recommended
- Have a valid driver's license and a driving record that meets company requirements
- Must be able to pass a pre-employment background and drug test

We value our employees' time and efforts. Our commitment to your success is enhanced by our competitive compensation and an extensive benefits package including paid time off, retirement, medical and dental benefits, and future growth opportunities within the company. Additionally, we work to maintain the best possible environment for our employees that is conducive to professional growth and advancement with the company. We strive to provide a collaborative, creative environment where each person feels encouraged to contribute to our processes, decisions, planning, and future.

Only applicants that possess the essential qualifications will be considered. External candidates must successfully complete an employment background investigation and drug screening. All qualified applicants will receive consideration for employment without regard to their disability or protected veteran status. ProTex LLC is an Equal Opportunity Employer, Minorities/Female/Disabled/Veteran. Please submit resume to [resume@protexllc.com](mailto:resume@protexllc.com) or [justin@protexllc.com](mailto:justin@protexllc.com)

